A GUIDE TO PAYING FOR COLLEGE:

SAVINGS, LOANS, GRANTS, SCHOLARSHIPS & FINANCIAL AID

Erik J. Lips
Senior Assistant Director of Financial Aid
Emory University
Emory WorkLife Resource Center, July 2013
Financial Aid

- Merit Aid
  - Grants
  - Loans

- Need Based Aid
  - Scholarships
  - Work Study
Eligibility for Merit Awards

- Application processes will vary greatly by school
  - With Admission Application??
  - Nomination by High School/College invite??

- Criteria will depend on the objectives of the awarding entity
  - Colleges/Universities
  - Online/Local Organization Scholarship Awards

- The more selective the institution, fewer (if any) merit-based awards exist
Need Based Aid

- Funding awarded based on the consideration of a family’s income, household size, and asset information etc.
  - Based on Submission of some or all of the following:
    - FAFSA
    - CSS Profile
    - Institutional Forms
    - Complete tax information

- Common Sources
  - Federal Government
  - Colleges/University
Internet Scholarship Search

- FinAid on the Web: www.finaid.org
- College Board: www.collegeboard.com
- FastWeb: www.fastweb.monster.com
- Scholarship Resource Network Express: www.studentscholarshipsearch.com/
- GoCollege: The Collegiate Websource: www.gocollege.com
- Scholarship Experts: www.scholarshipexperts.com
Factors to consider for competitiveness

- How large is the applicant pool?
- How selective is the college/university?
  - Selective – Percentage of students admitted from applicant pool (Admit Rate)
    - More selective – low admit rate - means less score/grade/achievement variance in the applicant pool
    - Less selective - higher admit rate - does not equate to a bad school
- Geographical relationship to school
- Financial Need?
- Legacy
- Athletics (are they even offered?)
Understand the material

Applied First-Year Class Score Ranges
(25th–75th percentile)
SAT
Critical Reading  640–730
Math         660–750
Writing      650–740
ACT
29–33
Average unweighted GPA 3.71-3.98
Would this be useful if looking for merit money? Why?
Applying to Colleges

- Go for the Big Scholarships, but don’t bank on them... have a back up plan

- Only apply if you can see yourself attending.
  - There are so many options, why not make sure your application counts so that you’re a winner no matter what...

- Stay organized, ask the same questions of each school... write down the answers

- Understand the criteria the student is being evaluated, both for admission and funding possibilities
Key Definitions for Need-Based Aid

- **Expected Family Contribution (EFC)**
  - Measure of a family’s financial strength and is calculated according to a formula established by law. Taxed and untaxed income, assets, and benefits (such as unemployment, etc.) are all considered in the formula. Also considered are your family size and the number of family members who will attend college or career school during the year.

- **Cost of Attendance (COA)**
  - An estimate of how much money will be required to attend school for one year at that college, including all reasonable expenses (Sticker Price)

<table>
<thead>
<tr>
<th>Billed Costs</th>
<th>Other Personal Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓Tuition</td>
<td>✓Books</td>
</tr>
<tr>
<td>✓Fees</td>
<td>✓Supplies</td>
</tr>
<tr>
<td>✓Room</td>
<td>✓Transportation</td>
</tr>
<tr>
<td>✓Board</td>
<td></td>
</tr>
</tbody>
</table>
## Estimated EFC Chart for 2012-13

<table>
<thead>
<tr>
<th>Total Income</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
</tr>
</thead>
<tbody>
<tr>
<td>$25,000</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>$40,000</td>
<td>$1,520</td>
<td>$490</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>$50,000</td>
<td>$3,130</td>
<td>$2,110</td>
<td>$1,140</td>
<td>$70</td>
</tr>
<tr>
<td>$70,000</td>
<td>$8,660</td>
<td>$7,870</td>
<td>$5,480</td>
<td>$3,200</td>
</tr>
<tr>
<td>$90,000</td>
<td>$16,780</td>
<td>$13,140</td>
<td>$11,220</td>
<td>$10,440</td>
</tr>
<tr>
<td>$110,000</td>
<td>$24,970</td>
<td>$22,400</td>
<td>$20,230</td>
<td>$18,380</td>
</tr>
<tr>
<td>$150,000</td>
<td>$38,650</td>
<td>$34,650</td>
<td>$30,120</td>
<td>$26,240</td>
</tr>
<tr>
<td>$190,000</td>
<td>$52,850</td>
<td>$49,580</td>
<td>$45,150</td>
<td>$40,220</td>
</tr>
<tr>
<td>$230,000</td>
<td>$79,940</td>
<td>$72,950</td>
<td>$69,850</td>
<td>$64,350</td>
</tr>
</tbody>
</table>

**Net Assets $40,000**
## 2013-2014 Cost of Attendance, Emory College

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Tuition</strong></td>
<td>$43,400</td>
<td>Fixed charge for 12 credit hours or more for which you are billed.</td>
</tr>
<tr>
<td><strong>Fees</strong></td>
<td>608</td>
<td>Fixed athletic, activity and mental health fees for which you are billed.</td>
</tr>
<tr>
<td><strong>Books</strong></td>
<td>1,200</td>
<td>Per information from the Emory bookstore, average expenses for required books. Will vary by curriculum.</td>
</tr>
<tr>
<td><strong>Housing</strong></td>
<td>7,360</td>
<td>Students living in residence halls are billed for a specific hall. This figure represents the average charge for a double room and includes all utilities, cable TV and one campus computer connection. As an average it may be more or less than your actual charges.</td>
</tr>
<tr>
<td><strong>Food</strong></td>
<td>5,000</td>
<td>Freshmen are billed for a minimum food charge of $2500per semester. The total estimated food expense of $5000 covers the mandatory food charge for the unlimited food plan. Upperclass students' costs may vary depending upon their choice of meal plan.</td>
</tr>
<tr>
<td><strong>Personal</strong></td>
<td>1,200</td>
<td>A variable figure which includes items such as laundry, telephone, grooming and entertainment. This fee is not assessed by Emory.</td>
</tr>
<tr>
<td><strong>Travel</strong></td>
<td>900</td>
<td>Represents a modest travel allowance. Actual expenses will vary by student. This is not a fixed charge.</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$59,908</td>
<td></td>
</tr>
</tbody>
</table>
Estimate your EFC

- Go to GOOGLE, type in EFC Calculator
  - www.fafsa4caster.ed.gov
  - www.collegeboard.com
  - www.finaid.org

  - Records you will need
    - Student driver’s license & social security card
    - W-2 forms and other records of money earned
    - Federal income tax returns
    - Records of untaxed income
    - Current bank statement
    - Business and farm records
    - Records of stocks, bonds and other investments
    - Current Home Value/Debt (Profile)
Find the School’s Net Price Calculator

Net Price Calculator Requirement

- In accordance with the Higher Education Opportunity Act of 2008 (HEOA), by October 29, 2011, each postsecondary institution that participates in Title IV federal student aid programs must post a net price calculator on its website that uses institutional data to provide estimated net price information to current and prospective students and their families based on a student’s individual circumstances. This calculator should allow students to calculate an estimated net price of attendance at an institution (defined as cost of attendance minus grant and scholarship aid) based on what similar students paid in a previous year. The net price calculator is required for all Title IV institutions that enroll full-time, first-time degree- or certificate-seeking undergraduate students.
## Emory’s NPC

https://npc.collegeboard.org/student/app/emory

### Student Information

Please provide the following information about the student. (All questions are required. Any time a question says “you” or “your” it is referring to the student.) Then, click “Next.”

<table>
<thead>
<tr>
<th>Question</th>
<th>Option</th>
</tr>
</thead>
<tbody>
<tr>
<td>What is your first name?</td>
<td></td>
</tr>
<tr>
<td>What year were you born?</td>
<td>Select a year</td>
</tr>
<tr>
<td>What grade are you in?</td>
<td>12th grade</td>
</tr>
<tr>
<td>What is your state of legal residence?</td>
<td>Select a state</td>
</tr>
<tr>
<td>What is your marital status?</td>
<td>Single</td>
</tr>
<tr>
<td>Do you have any dependent children?</td>
<td>Yes, No</td>
</tr>
<tr>
<td>Where do you plan to live while you are in college?</td>
<td>Select your housing</td>
</tr>
<tr>
<td>Are you an orphan or ward of the court?</td>
<td>Yes, No</td>
</tr>
<tr>
<td>Are you currently serving on active duty in the U.S. Armed Forces or are you the dependent of someone on active duty?</td>
<td>Please Select</td>
</tr>
<tr>
<td>What is your citizenship status?</td>
<td>Select your citizenship status</td>
</tr>
<tr>
<td>What is your anticipated academic major?</td>
<td>Select an academic major</td>
</tr>
<tr>
<td>Did one or both of your parents graduate from the college hosting this net price calculator?</td>
<td>Please Select</td>
</tr>
<tr>
<td>While you are in attendance, will you have a sibling enrolled full time at the college hosting this net price calculator?</td>
<td>Please Select</td>
</tr>
<tr>
<td>Which college do you plan to attend?</td>
<td>Please Select</td>
</tr>
<tr>
<td>What is your status at this school?</td>
<td>Select your status</td>
</tr>
<tr>
<td>Will you be entering this college as a first-year student or as a transfer student from another college?</td>
<td>Please Select</td>
</tr>
</tbody>
</table>

NEXT

Take your time. We’ll guide you through.
Estimating an Award

- **NEED**

- The difference between COA and EFC, the resulting amount may be fully or partially accounted for with gift and/or self-help aid.

  - \( \text{COA} - \text{EFC} = \text{NEED} \)

![Diagram showing cost of attendance (variable), expected family contribution (constant), and need (variable)]
The FREE APPLICATION for FEDERAL STUDENT AID (FAFSA)

Used in all Federal Funds awarding
- PELL, SEOG, Perkins Loans, Stafford Loans, Work Study, etc.

Uses parental, student income and assets to generate the Expected Family Contribution (EFC)

Available January 1 of the student’s Senior Year
**CSS PROFILE**

- Used by organizations to award nonfederal student aid funds
  - Mainly, Private Institutional Grants
- $25 Fee for initial application and one college (or program report)
  - Additional reports are $16
    - Completing Online requires a valid credit card or checking account
    - Fee waivers are granted automatically — based on the information entered on the PROFILE application
- Available October 1 of the student’s Senior Year
Non-Custodial Profile

- When marital status of the biological or adoptive parents is separated, divorced, or never married *(FAFSA doesn’t ask for NC information)*

- Waivers should be pursued where abuse, a restraining order, incarceration, or total disability, etc. exists.
  - documentation is necessary
    - Unwillingness is not a reason for a university to waive their requirement

- Students need to be proactive and adhere to posted deadlines
Schools/Organizations that require the CSS Profile

- Adelphi University
- American University of Paris
- Amherst College
- Aquinas Inst of Theology
- Archeworks
- Armenian Student Assoc of Amer
- Athenaeum of Ohio
- Attleboro Scholarship Found
- Aubrey Lee Brooks Foundation
- Babson College
- Bard College
- Bard College at Simon's Rock
- Barnard College
- Bates College
- Benedictine University
- Bennington College
- Bentley U: McCallum Graduate
- Bentley University
- Boston College
- Brandeis University
- Bridgton Academy
- Brown University
- Bryn Mawr College
- Bucknell University
- Butler University
- California Institute of Tech
- Cardinal Stritch University
- Carleton College
- Chaminade Univ of Honolulu
- Charles R Drew U Med/Sciences
- Chinese U of HK: Intl
- Claremont McKenna College
- Clark University
- Cochran School of Nursing
- Colby College
- Colgate University
- College of Wooster
- College of the Holy Cross
- Colorado College
- Columbia College (SC)
- Columbia U: Business
- Asian SP
- Columbia University
- Oxford College of Emory Univ
- Patrick Henry College
- Patten University
- Pitzer College
- Pomona College
- Princeton University
- Sch of Dental Med
- Tufts University
- Tulane University
- U Mass: School
- U of California: San Francisco
- UCLA: School of Yale University
- Medical School
Financing Options

- Federal Parent PLUS Loan
  - Fixed 7.9%

- Federal Stafford Loan
  - Fixed 6.8% (as of July 1, 2013)

- Other recent interest rates include:
  - 30-year Fixed Rate Mortgage: 4.87% [04/07/2011]
  - 91-day T-Bill: 0.09% [04/01/2011]
  - Certificate of Deposit (6 month): 0.36% [04/01/2011]
  - Commercial Paper Rate (3 month): 0.25% [04/01/2011]
  - Constant Maturity Treasury (1 year): 0.30% [04/01/2011]
  - Federal Funds Rate (Effective Rate): 0.13% [03/30/2011]
  - LIBOR (1 month): 0.29% [04/01/2011]
  - LIBOR (3 month): 0.42% [04/01/2011]
  - Prime Lending Rate: 3.25% [03/30/2011]

Source: www.finaid.org/loans/ 4/1-4/15/2010
Look for Private Lender Lists

- Use the information schools gather
  - The more costly, the more volume = better relationships

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Emory University Private Educational Loan Lenders
Office of Financial Aid
200 Dowman Drive, Suite 300 Atlanta, GA 30322-1960

<table>
<thead>
<tr>
<th>Lender</th>
<th>Website</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Citibank</td>
<td><a href="http://www.studentloan.com">www.studentloan.com</a></td>
<td>(800)788-3368</td>
</tr>
<tr>
<td>Discover Student Loans</td>
<td><a href="http://www.discoverstudentloans.com">www.discoverstudentloans.com</a></td>
<td>(877)728-3030</td>
</tr>
<tr>
<td>Emory Alliance Credit Union</td>
<td><a href="http://www.emoryacu.com">www.emoryacu.com</a></td>
<td>(865)476-7120</td>
</tr>
<tr>
<td>Fifth Third Bank</td>
<td><a href="http://www.53.com">www.53.com</a></td>
<td>(800)225-7192</td>
</tr>
<tr>
<td>Credit Union Student Loans</td>
<td><a href="http://www.fynanz.com/for-schools/custudentloans">www.fynanz.com/for-schools/custudentloans</a></td>
<td>(888)549-9050</td>
</tr>
<tr>
<td>Regions Bank</td>
<td><a href="http://www.regions.com/smart">www.regions.com/smart</a></td>
<td>(800)959-7822</td>
</tr>
</tbody>
</table>
Emory Courtesy Information

- Courtesy Benefit

- Call your HR Representative to gain a complete understanding of the program
  - Emory Staff/Faculty: 404-727-7611
  - http://www.hr.emory.edu/eu/index.html
  - Emory Healthcare: 404-686-7100

<table>
<thead>
<tr>
<th>Full-time</th>
<th>Part-time</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-5 years</td>
<td>50% of Emory tuition</td>
</tr>
<tr>
<td>5-10 years</td>
<td>75% of Emory tuition</td>
</tr>
<tr>
<td>10 or more years</td>
<td>100% of Emory tuition</td>
</tr>
</tbody>
</table>
More about Courtesy

- Additional Federal or State Funds will reduce Full Courtesy awards
  - Student Eligible for HOPE ($4000) and Full Courtesy will be awarded:
    - $38,400 Courtesy
    - $4,000 Zell Miller
    - Totaling $43,400= Tuition
  - Partial Courtesy will allow HOPE to stack

- Scholarships from the High School or other organizations will stack on top of Courtesy

- Courtesy only applies to Emory and is not transferred to other institutions
  - Tuition Benefits - Regular full-time employees are eligible to be reimbursed for the tuition costs of up to 5 credit hours per academic session
Is Courtesy Taxable??

- Call your HR Representative to gain a complete understanding of the program

  - Emory University Staff/Faculty: Janice Parmer
    - 404-727-2243
    - http://www.hr.emory.edu/eu/index.html

  - Emory Healthcare: Rhonda Pennigton
    - 404-712-4945
Closing tips...

- Open the college search
  - Include more schools
    - Private and Public, In and Out of state
  - Understand every school has its own rules on awarding Need Based and Merit Based Funding
    - Find their brochures
    - take notes
    - know their requirements

- Merit money is not awarded to everyone at every school

- Sticker Price should not be an immediate selection tool

- Apply to 5-12 schools, more responses equals more options
Questions??